

## **Understanding Configuration Base License “CBL” for IPSens Resellers**

As a parking sensor supplier and software integrator IPSens charges a fee related to the actual installation and configuration of hardware. Since our software solutions are cloud hosted and for the most part wirelessly connected they require only physical installation on-site. The actual software installation and systems activation, is undertaken by our software engineers remotely.

We consider “CBL” a part of the overall installation cost of the systems we sell, and as a result have chosen to clearly identify these as a separate cost element to be included in the overall installation costs to the end user by our resellers.

### **“CBL” Includes the following services and licensing from IPSens:**

#### **Initial system lay-out and design**

- Optimization of equipment placement and wireless coverage
- Optimization of equipment counts
- Consultations with hardware manufacturer
- Generation of site plans
- Generation of Bill of Materials
- Generation of Site Proposal

#### **Pre-installation Services**

- Host Site-software installation
- Hardware database and inventory generation
- User interface generation
- Report generation
- Map Generation
- On-going training and certification of installation crew/contractor
- Pre-installation review with reseller’s technical department
- Generation of site installation plan

#### **Remote installation Services**

- Pre-launch installation plan review with installation team
- Consultation and progress review with installation team
- Hardware database inventory completion and review
- Site hardware activation
- Hardware testing
- System adjustments
- Final test and systems certification

#### **Base Licensing**

- On-time licensing charge for host-connected hardware